



# Benefits of Selecting a Harmonie Member Firm

Harmonie member firms defend lawsuits and try cases as part of a broad array of high quality legal services they provide to corporations, insurance carriers, captive insurance companies, risk retention groups, purchasing groups and third party administrators.

The Harmonie Group is a by invitation only, pre-qualified membership organization of independent firms that provide litigation defense service to clients who have chosen to use its network for the benefits they receive including:

1. **NATIONAL ACCESS TO EXCELLENCE:** the Harmonie network provides clients with access to defense firms and attorneys throughout U.S. jurisdictions that handle complex and difficult high-stakes litigation.
2. **SHARED INFORMATION:** network membership allows Harmonie firms across the nation to share information and resources to provide clients with more options.
3. **ACCESS TO EXPERTISE:** with over 3000 individual lawyers practicing in more than 50 Harmonie firms, throughout the United States, clients can engage lawyers with the special experience they need.
4. **NATIONAL DEFENSE STRATEGIES:** selecting a member of the Harmonie network provides clients with the option to plan, coordinate and execute a comprehensive national litigation strategy. A consistent approach to litigation, through the use of Harmonie member firms, can help clients avoid asserting conflicting positions in response to similar lawsuits pending in different states.
5. **EXPENSE REDUCTION:** directing state-specific legal research and litigation questions and assignments to Harmonie member firms in the states where the legal issues arose, saves clients unnecessary research and travel costs, as well as travel-related fees.
6. **HIGHLY QUALIFIED FIRMS:** The process of looking for counsel can be time consuming, uncertain, and difficult. Firms are subjected to a rigorous review process to meet our standards, ethics and values before they are invited to join our network.
7. All Harmonie Group member firms have well earned reputations in trial advocacy. They offer helpful service and advice grounded in experience and professionalism. The knowledge and experience of member firms, when combined with The Harmonie Group's proven network model, offers clients the versatility they need and a solid foundation for success.
8. Representation is available in Canada through the Canadian Litigation Counsel, an affiliate of The Harmonie Group and in Europe through Beachcroft Wansbroughs which is also an affiliate of The Harmonie Group.

We are pleased to provide on line access to our member directory and more information on the Harmonie Group at:  
[www.harmonie.org](http://www.harmonie.org).

For more information, contact Tim Violet, Executive Director at (651) 222-3000.

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